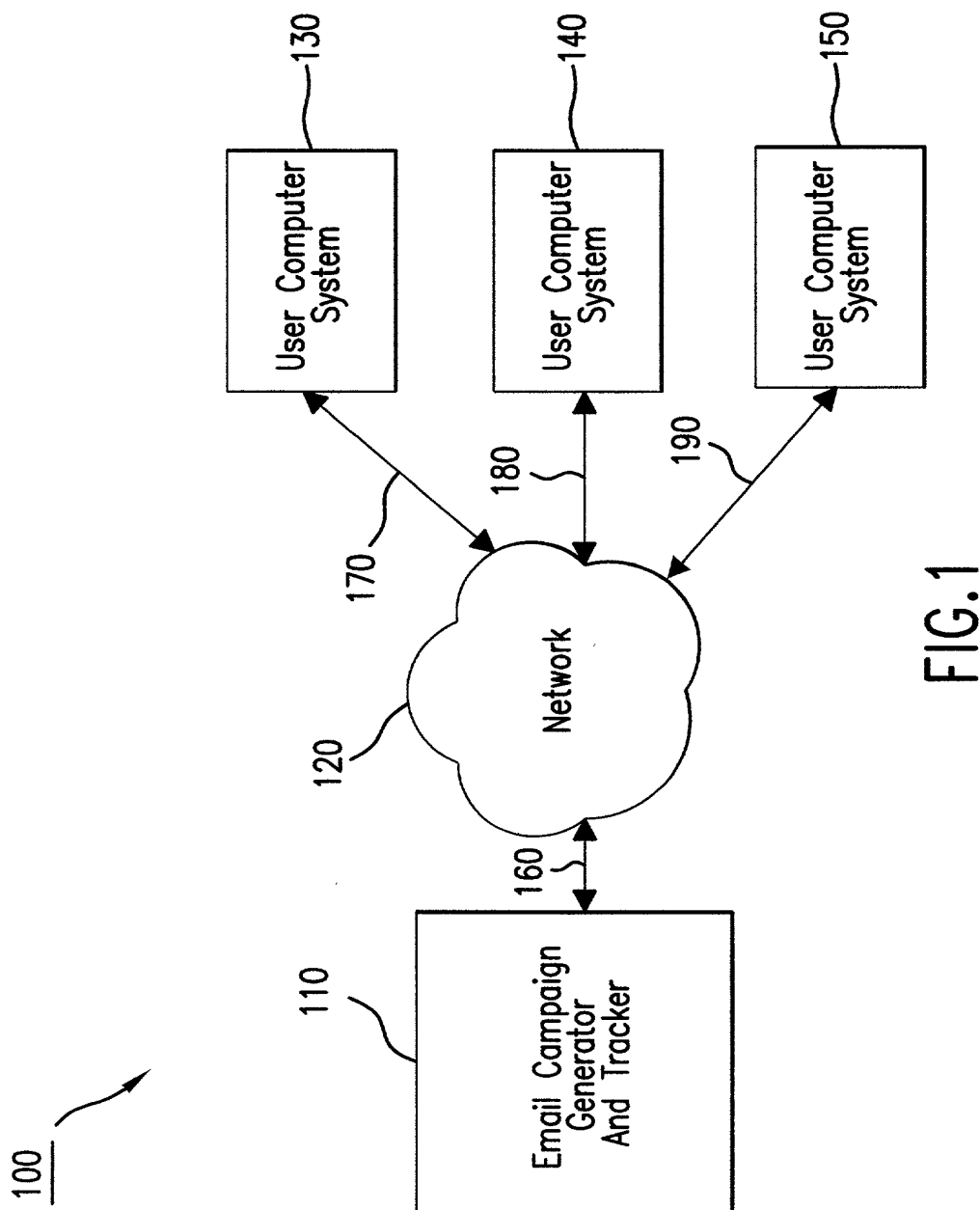


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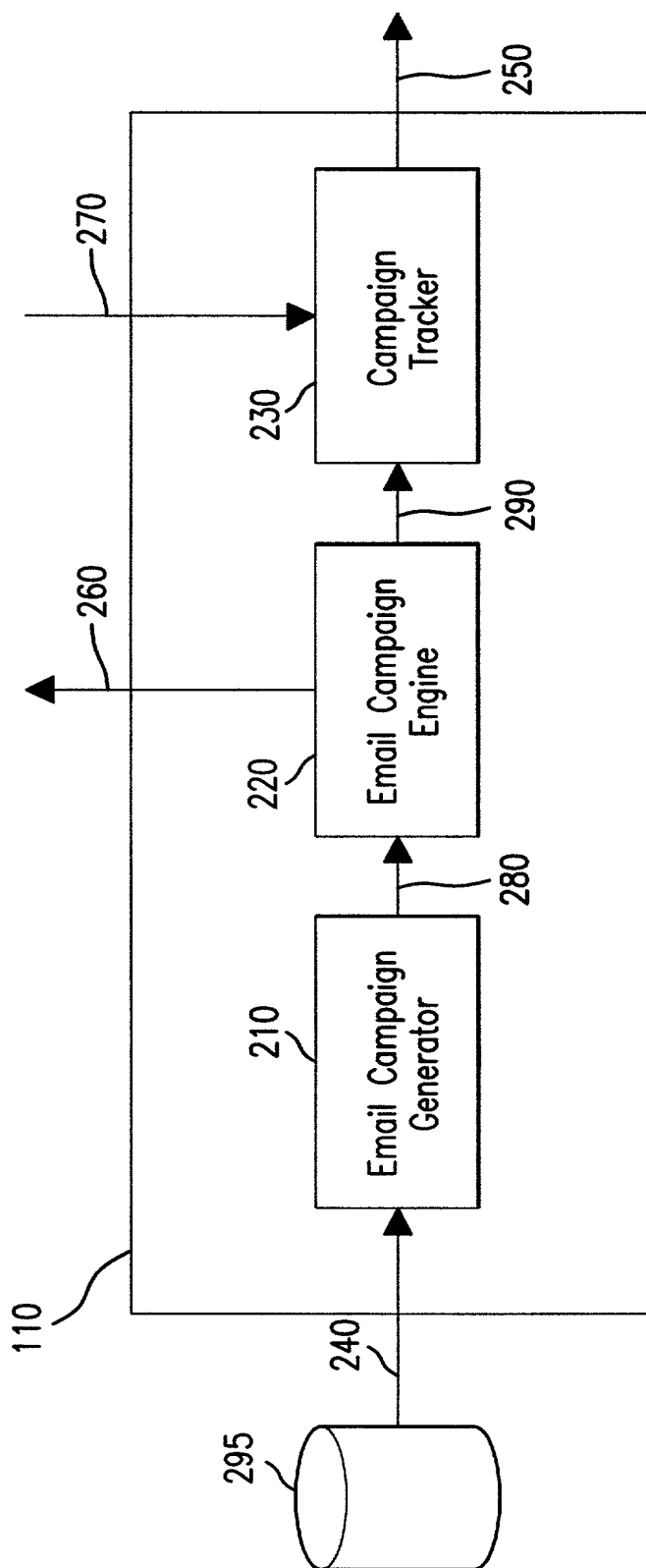


FIG. 2

FIG. 20 "SET 4B50"

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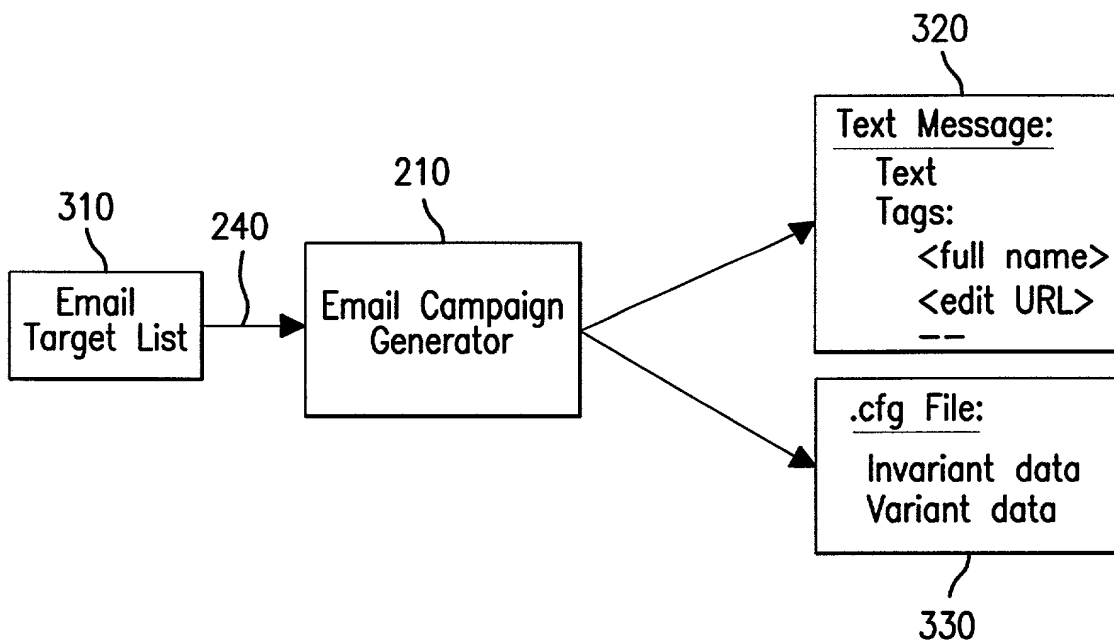


FIG.3A

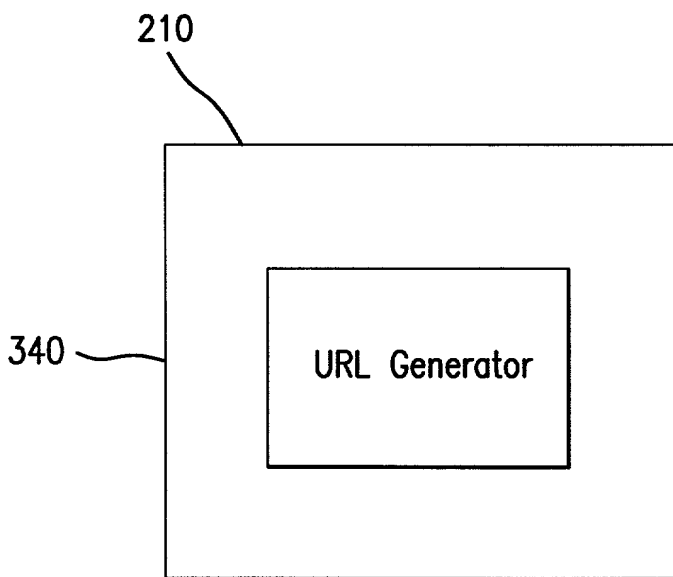


FIG.3B

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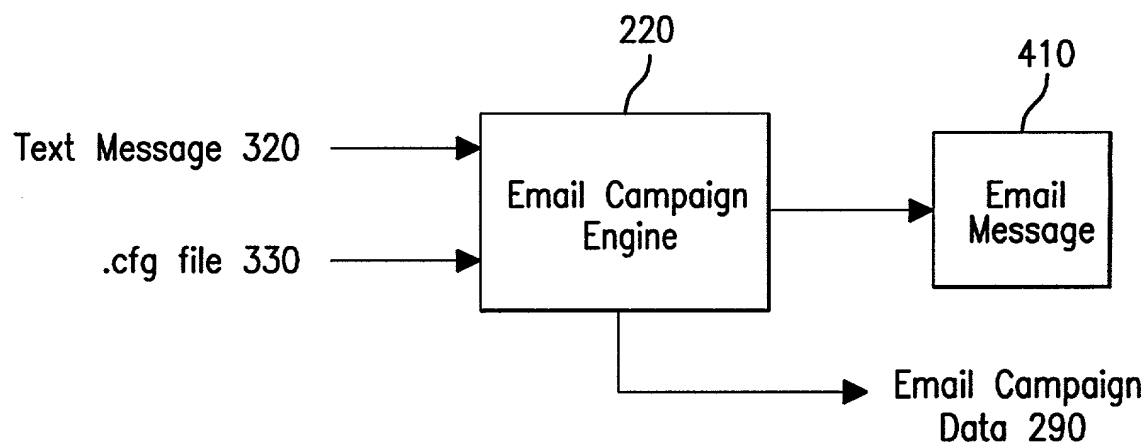


FIG.4

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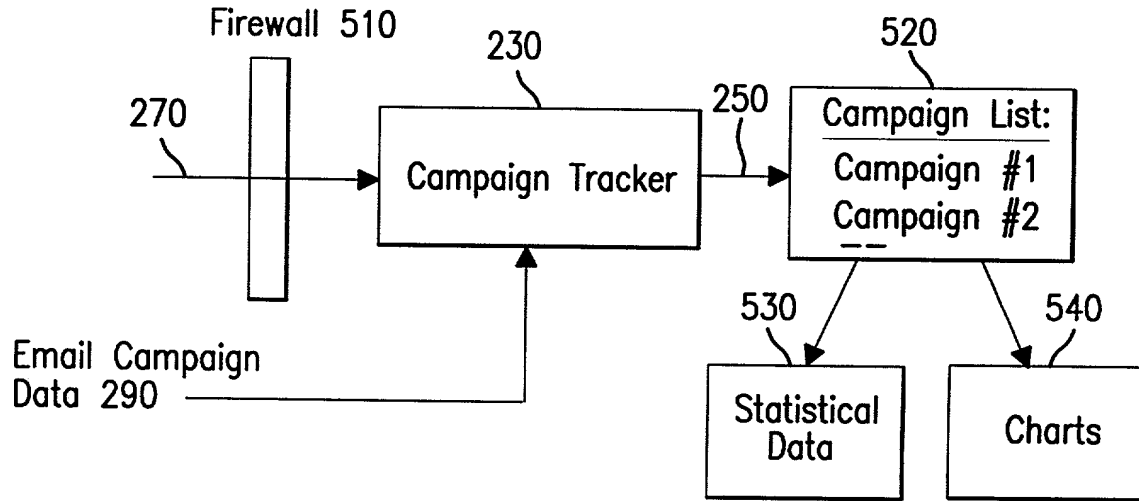


FIG. 5

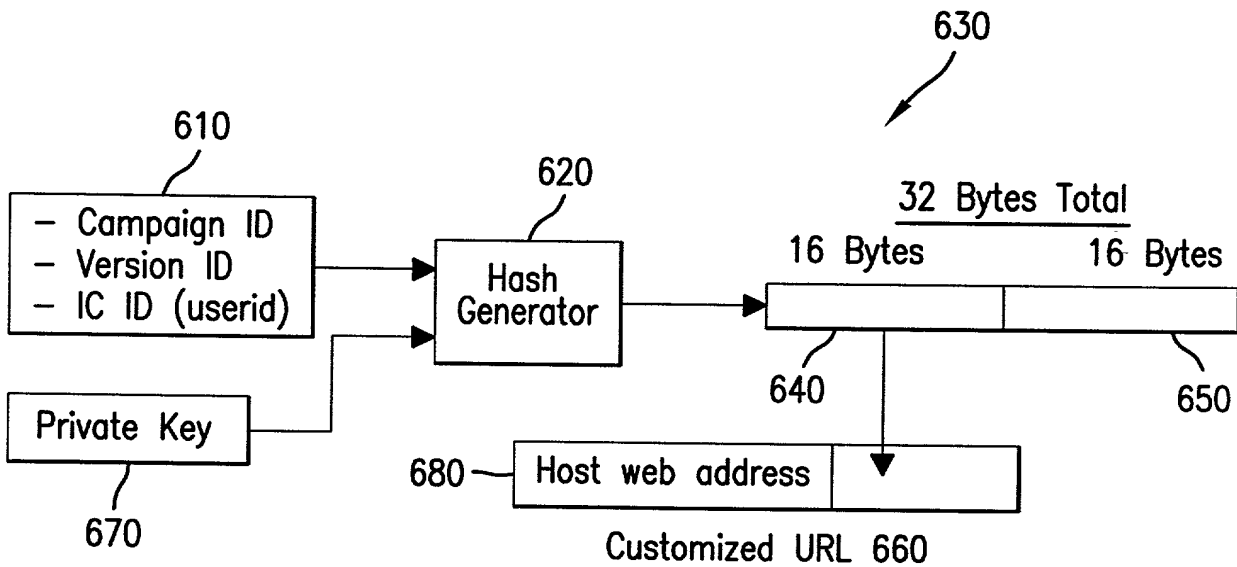


FIG. 6

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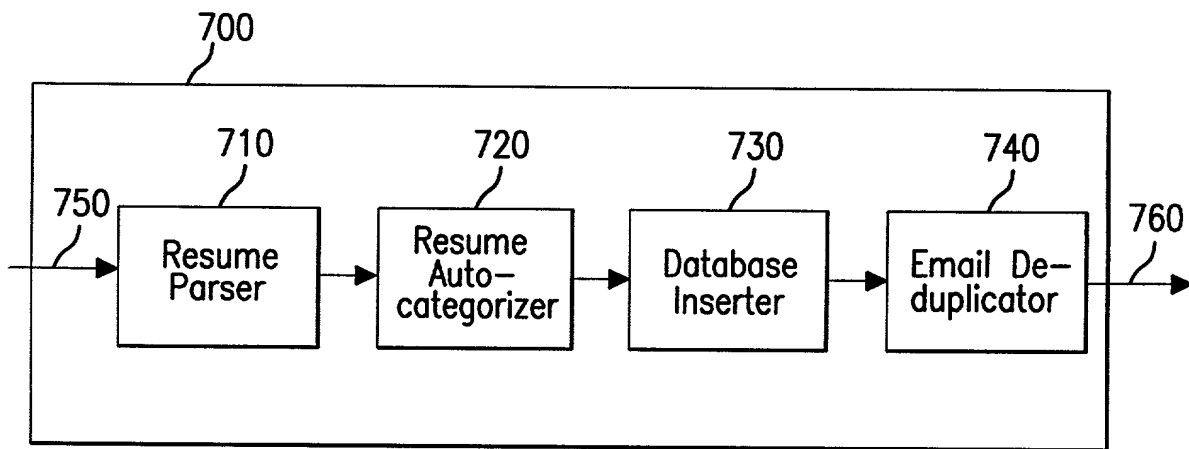


FIG. 7

INTRANET HOME  
EMAIL STATISTICS HOME

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FIG.8A

EMAIL CAMPAIGN HISTORY 800

CAMPAIGN<sup>802</sup> HITS<sup>804</sup> SUBJECT<sup>806</sup>

DATE<sup>808</sup>  
GENERATED

MESSAGE TEXT<sup>812</sup>

DEMOGRAPHICS<sup>814</sup>

<u>31</u> 1	4.56%	WE FOUND YOUR RESUME (W/NAME) Pt. 2	2000-03-03 17:05:00	<u>ICSolicitation031.01.txt</u>	<u>CHART</u>
<u>31</u> 11	2.10%	WE FOUND YOUR RESUME (FOLLOW- UP TO 31.1)	2000-03-14 13:46:00	<u>ICSolicitation031.011.txt</u>	<u>CHART</u>
<u>30</u> 1	20.00%	WE FOUND YOUR RESUME (W/NAME) pt. 1	2000-03-03 16:13:00	<u>ICSolicitation030.01.txt</u>	<u>CHART</u>
<u>29</u> 1	24.00%	WE FOUND YOUR RESUME (W/NAME)	2000-02-14 16:31:00	<u>ICSolicitation029.01.txt</u>	<u>CHART</u>
<u>29</u> 11	2.56%	WE FOUND YOUR RESUME (W/NAME: FOLLOW-UP #1 TO 29.1)	2000-02-23 16:02:00	<u>ICSolicitation029.011.txt</u>	<u>CHART</u>
<u>28</u> 1	14.00%	WE FOUND YOUR RESUME	2000-01-28 18:25:00	<u>ICSolicitation028.01.txt</u>	<u>CHART</u>
<u>28</u> 11	16.09%	WE FOUND YOUR RESUME (FOLLOW- UP #1 TO 28.1)	2000-02-04 18:55:00	<u>ICSolicitation028.011.txt</u>	<u>CHART</u>
<u>27</u> 1	17.00%	WE FOUND YOUR RESUME	2000-01-25 19:39:00	<u>ICSolicitation027.01.txt</u>	<u>CHART</u>
<u>27</u> 2	14.00%	WE FOUND YOUR RESUME	2000-01-28 18:22:00	<u>ICSolicitation027.02.txt</u>	<u>CHART</u>
<u>27</u> 11	11.90%	WE FOUND YOUR RESUME (FOLLOW- UP #1 TO 27.1)	2000-02-04 18:54:00	<u>ICSolicitation027.011.txt</u>	<u>CHART</u>
<u>27</u> 21	9.20%	WE FOUND YOUR RESUME (FOLLOW- UP #1 TO 27.2)	2000-02-04 18:55:00	<u>ICSolicitation027.021.txt</u>	<u>CHART</u>
<u>11</u> 1	31.91%	WE FOUND YOUR RESUME	1999-10-19 18:24:00	<u>ICSolicitation011.01.txt</u>	<u>CHART</u>
<u>11</u> 2	17.20%	WE FOUND YOUR RESUME	1999-10-22 16:05:00	<u>ICSolicitation011.02.txt</u>	<u>CHART</u>

FOI b7D b7C b7E b7F b7G b7H b7I b7J b7K b7L b7M b7N b7O b7P b7Q b7R b7S b7T b7U b7V b7W b7X b7Y b7Z

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INTRANET HOME

EMAIL STATISTICS HOME

EMAIL CAMPAIGN SUMMARY 810

WE FOUND YOUR RESUME (W/NAME) Pt. 2

EMAIL(S) SENT IN THIS CAMPAIGN: 900

EMAIL(S) THAT BOUNCED: 0 (0%)

SUCCESSFUL VISITS: 41 (4.56%)

DELETE REQUESTS: 0 (0.00%)

FURTHER DETAILS...

CATEGORY BREAKDOWN

IT-OTHER

OTHER

ADMINISTRATIVE

ARCHITECT/ENGINEERING

EXECUTIVE/MANAGEMENT

MARKETING/ADVERTISING/PR

FINANCE/ACCOUNTING

SALES/BUSINESS DEVELOPMENT

LEGAL/LAW

CUSTOMER SERVICE/CALL CENTER

STATE BREAKDOWN

CA — (45.12%)  
TX — (23.45%)  
DC — (12.01%)  
WA — (7.93%)  
OR — (2.32%)  
NY — (2.12%)  
NJ — (2.07%)  
MA — (1.97%)

— 13 (31.71%)  
— 10 (24.39%)  
- 5 (12.20%)  
- 3 (7.32%)  
- 3 (7.32%)  
- 2 (4.88%)  
- 2 (4.88%)  
- 1 (2.44%)  
- 1 (2.44%)  
- 1 (2.44%)

FIG.8B



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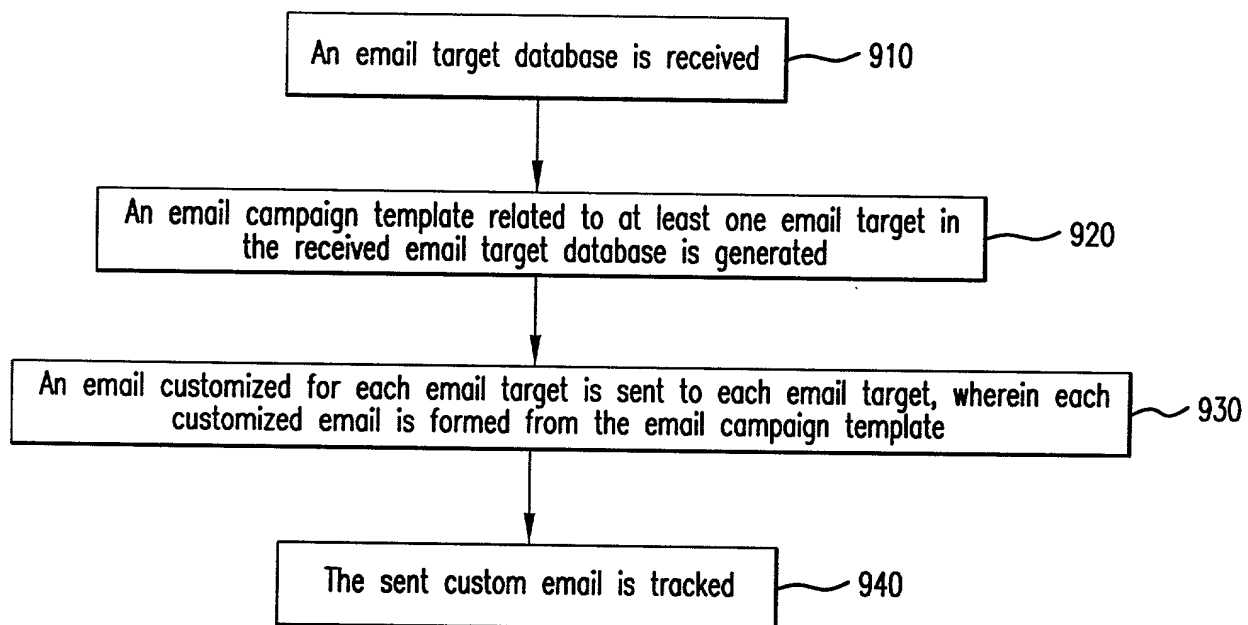


FIG.9

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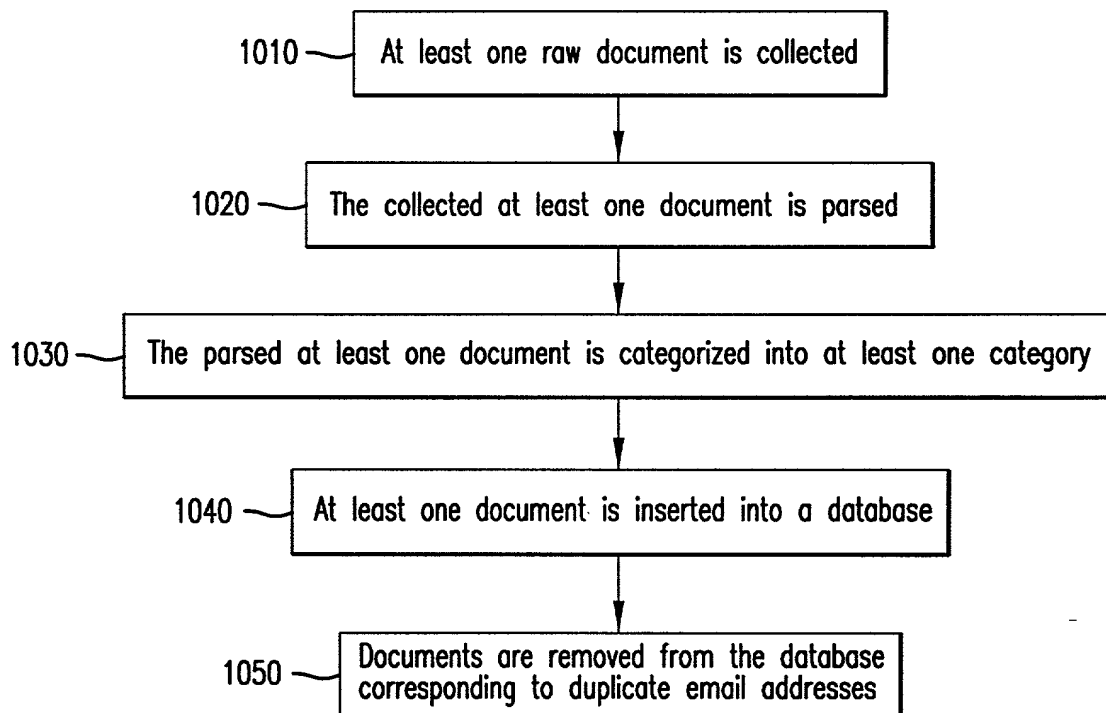


FIG.10

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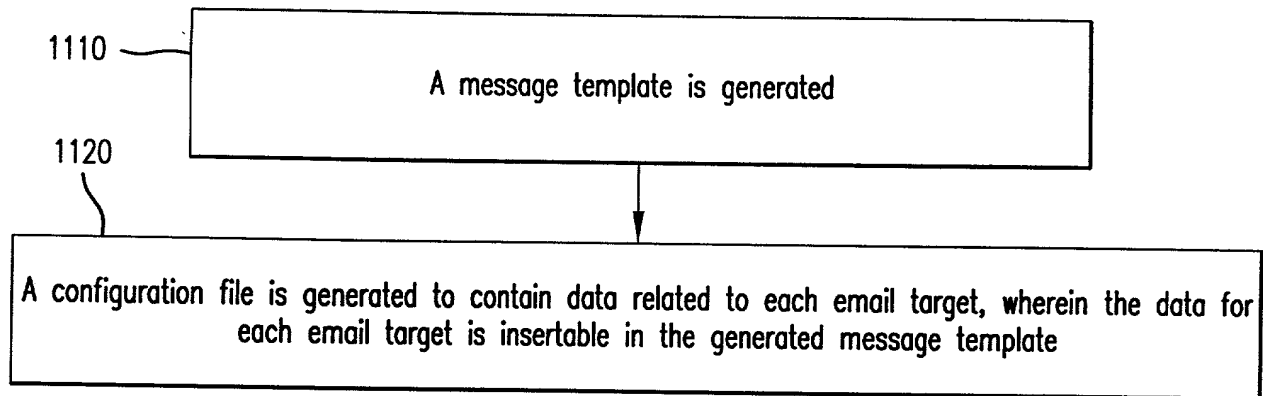


FIG.11A

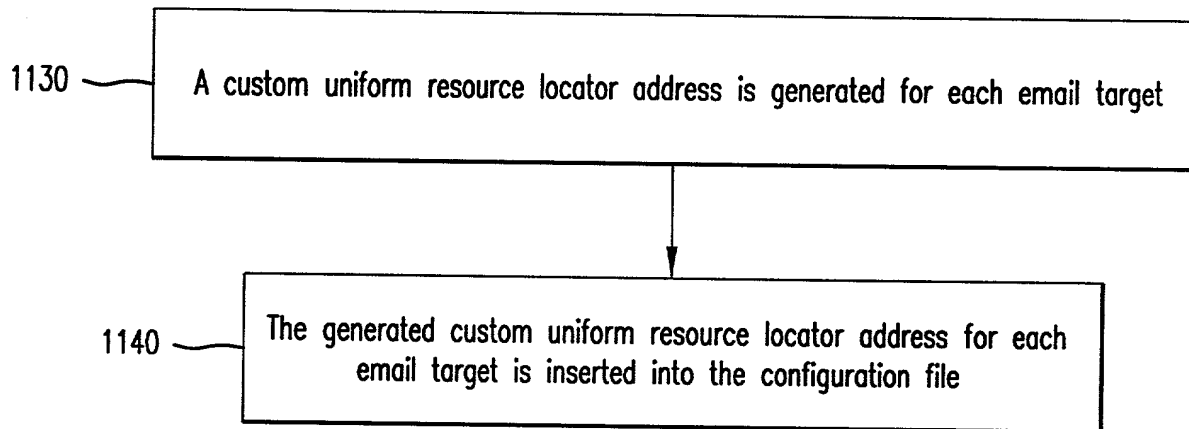


FIG.11B

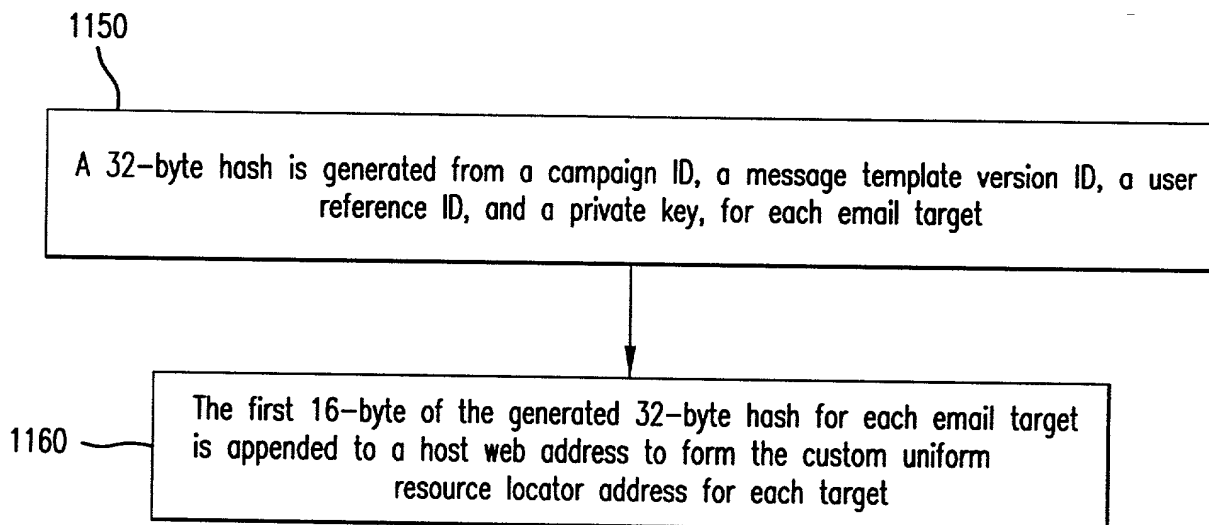


FIG.11C

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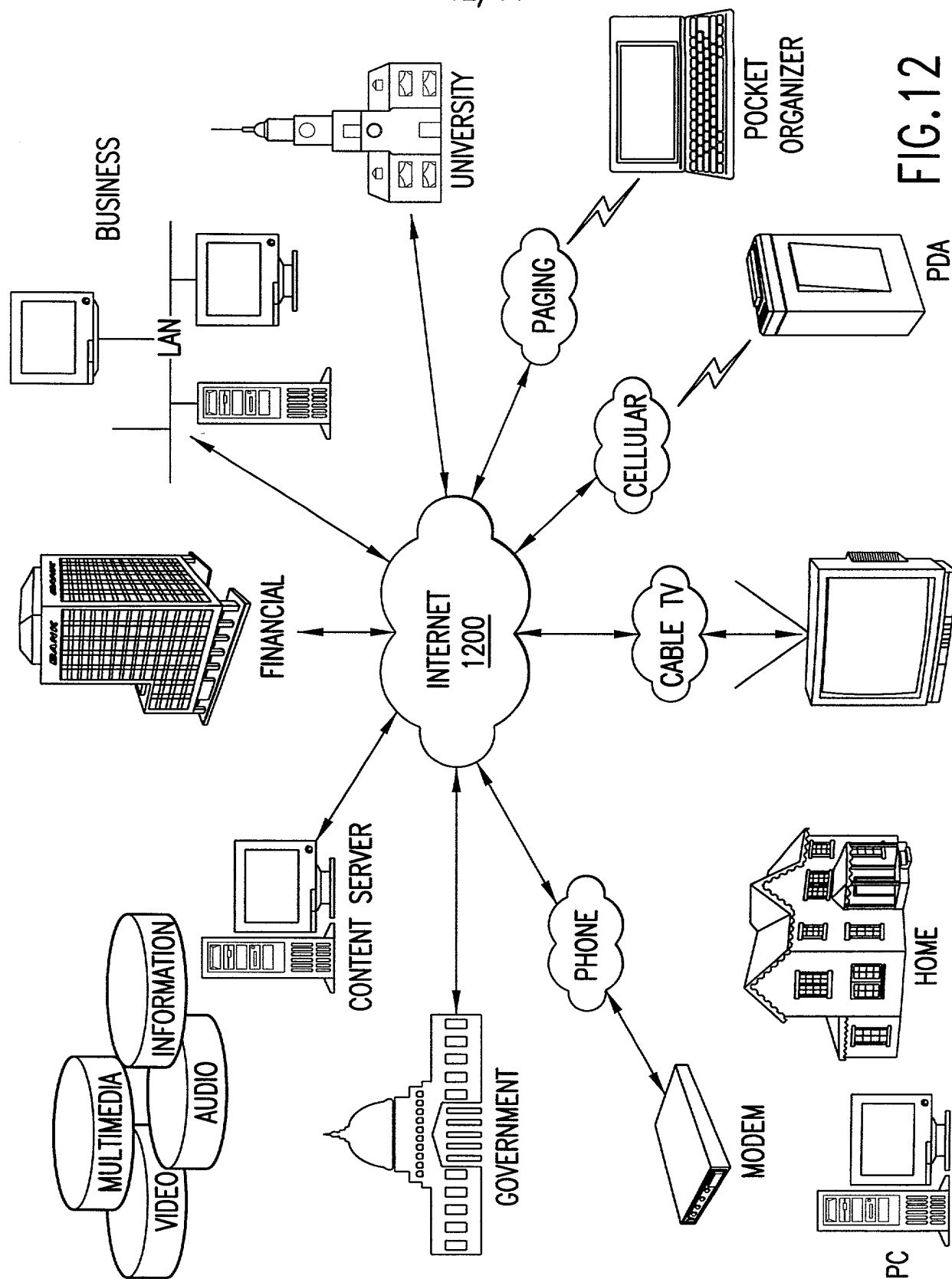


FIG.12

FIG. 12

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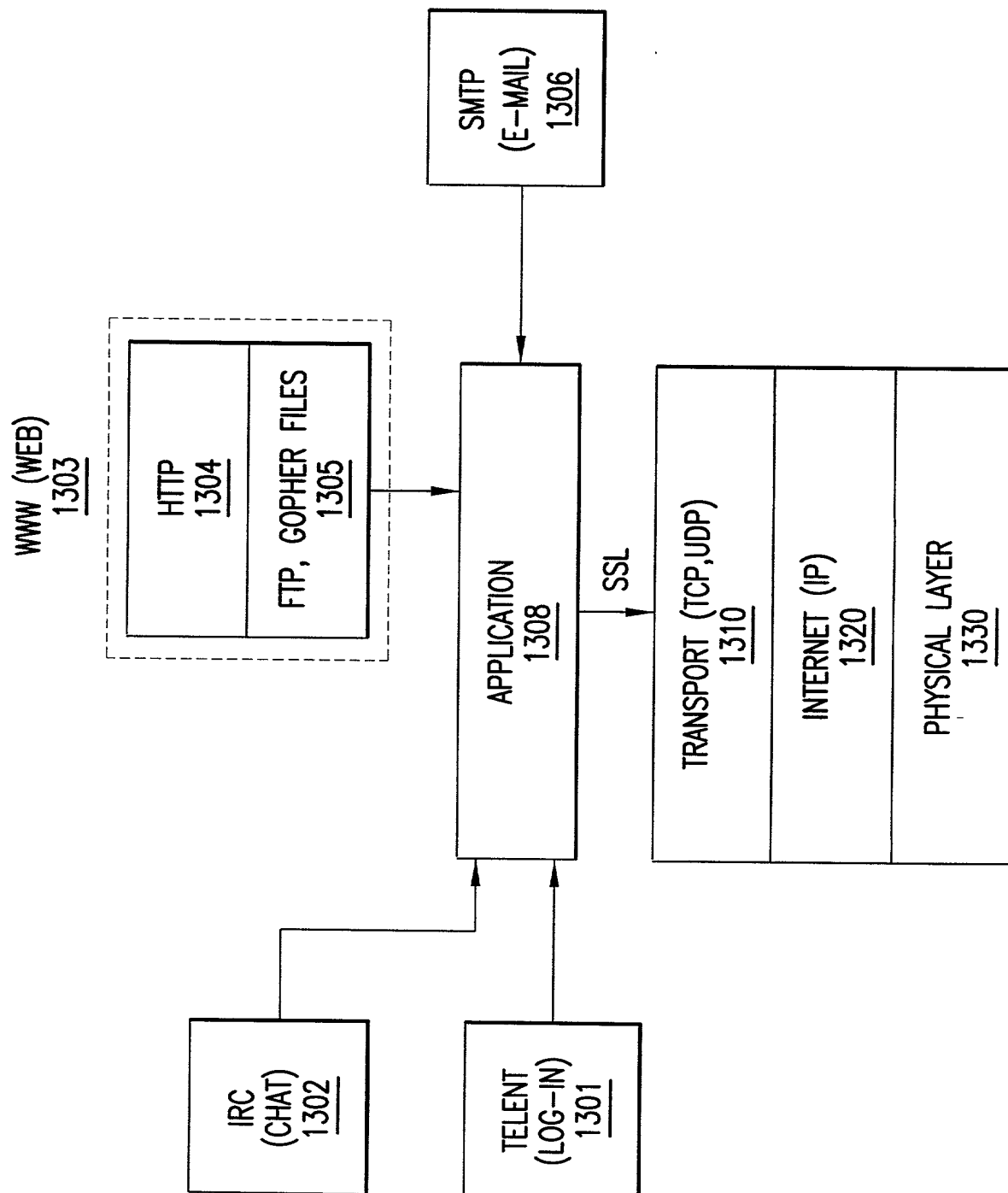


FIG.13

FIG. 13 is a block diagram of a system architecture.

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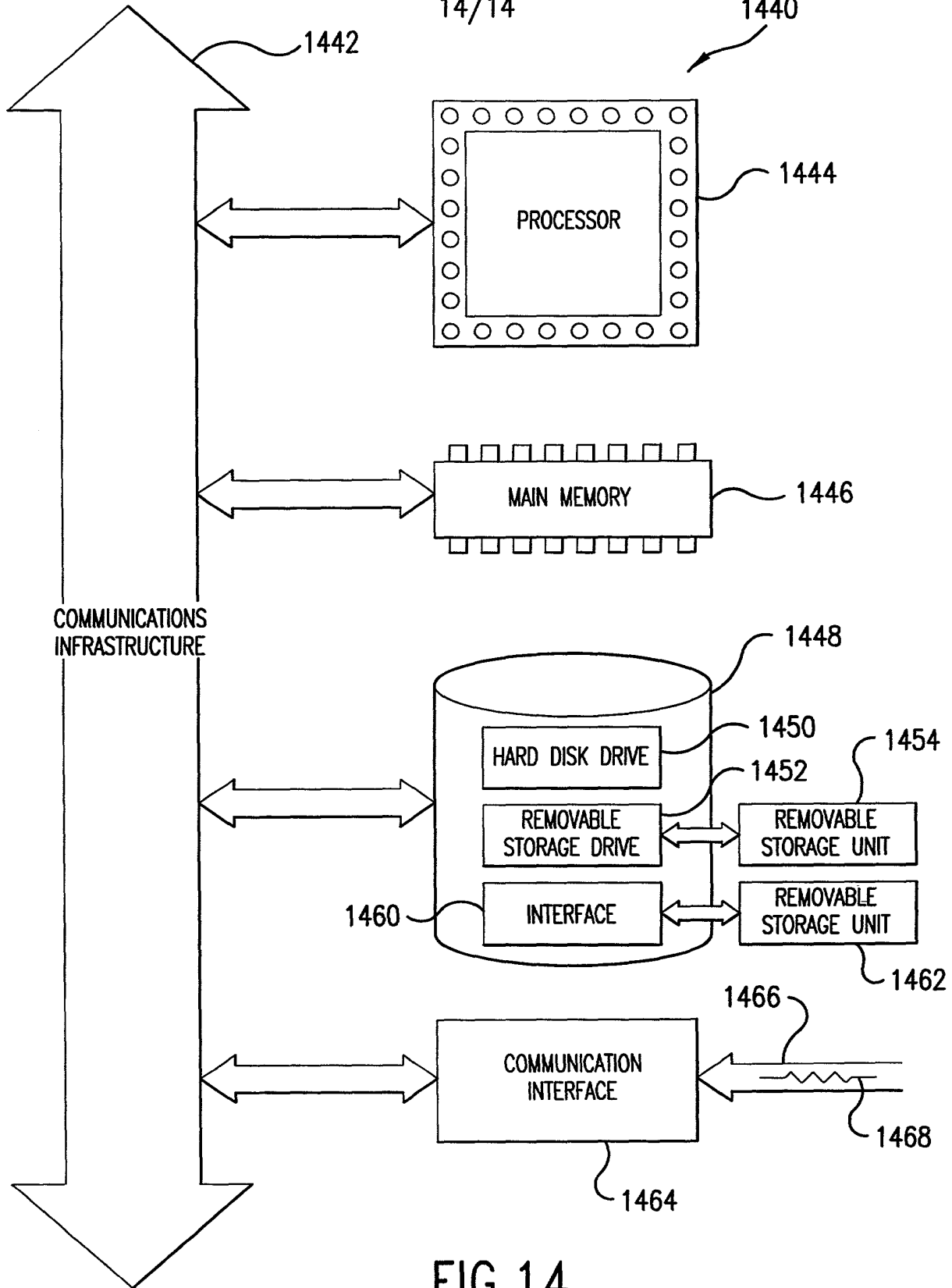


FIG.14

09841186 03143601